## Wynwood Business Improvement District "BID"

## FY 2018-19 Proposed Budget

Number of Full-Time Positions 1





| Number of Full-Time Positions                             | 1                    | 1                    | Z                    | 3                    | 3                        | 3                      | 0          |   |
|---|----------------------|----------------------|----------------------|----------------------|--------------------------|------------------------|------------|---|
| Any positions funded in other budgets?                    | NO                   | NO                   | NO                   | NO                   | NO                       | NO                     | NO         |   |
|   | FY 2014-15<br>Actual | FY 2015-16<br>Actual | FY 2016-17<br>Actual | FY 2017-18<br>Budget | FY 2017-18<br>Projection | FY 2018-19<br>Proposed | Difference | Comments:   |
| Revenues  |                      |                      |                      |                      |                          |                        |            |   |
| BID Assessments   | \$ 676,011           | \$ 742,080           | \$ 775,658           | \$ 764,206           | \$ 794,375               | \$ 765,200             | +\$994     | Expected collections are 95% of amount billed as annual assessments   |
| Collections Deferred                                      | \$ -                 | \$ 36,710            | \$ 50,000            | \$ 45,000            | \$ 42,184                | \$ 55,000              | +\$10,000  | Estimated collection of assessments, currently \$86K outstanding since BID inception  |
| Parking Waivers - Restricted                              | \$ -                 | \$ -                 | \$ -                 | \$ 54,000            | \$ 637,200               | \$ 609,960             | +\$555,960 | FY'18: Restricted Waiver Income for (59) spaces purchased at \$12,000 ea. FY'19: Expecting up to (88) spaces to be purchased at \$12,000 each.  |
| Public Benefit Trust Fund                                 | s -                  | \$ -                 | \$ -                 | \$ -                 | \$ 656,353               | \$ -                   | \$0        | FY'18: City of Miami has collected in FY'18 a total \$1,009,773 in Wynwood Public Benefit Trust funds., As per the ordinance, BID is to receive up to 65% of the funds collected, which represents \$656,353. Remaining 35% funds totaling \$353,420 will go back to the City of Miami Public Benefit Trust Committee. The City is to utilize the funds on affordable housing with the boundaries of the NRD. LSR has been opened at the City of Miami Legal Department to assist in creation procedures for this committee. FY'19: BID is awaiting new projects before estimating for new fiscal year. |
| City of Miami Contribution                                | \$ 369,789           | \$ -                 | \$ 247,500           | \$ -                 | \$ -                     | \$ -                   | \$0        | ZIKA contribution via City of Miami Mayor's office in FY'17, not expected FY'18, FY'19  |
| Revenue Grand Total                                       | \$1,045,800          | \$778,790            | \$1,073,158          | \$863,206            | \$2,130,112              | \$1,430,160            | \$566,954  | Increase in income is due to the creation of the restricted parking trust fund account in FY'19   |
| Expenditures  | FY 2014-15<br>Actual | FY 2015-16<br>Actual | FY 2016-17<br>Actual | FY 2017-18<br>Budget | FY 2017-18<br>Projection | FY 2018-19<br>Proposed | Difference | Comments:   |
| Regular Salary and Wages                                  | \$ 130,000           | \$ 153,000           | \$ 224,400           | \$ 216,500           | \$ 169,269               | \$ 212,000             | -\$4,500   | FY'19: Exec Direct makes \$117,000, MKT Coordinator and Project Coordinator make \$85,000 combined, new totals reflects potential increase for entire staff. FY'18: Currently E.D. makes \$117K, Project Coordinator (\$35K) began 1-16-18 & MKT Coordinator (\$50K) began 4-30-18.   |
| FICA Taxes  | \$ -                 | \$ -                 | \$ -                 | \$ 10,500            | \$ 17,226                | \$ 15,000              | +\$4,500   | FY'19: FICA estimates for (3) employees, after transition of clean staff. FY'18 - New staff was hired, additional clean team members also on payroll, thus (5) employees on payroll.  |
| Health Insurance  | \$ -                 | \$ -                 | \$ -                 | \$ 5,800             | \$ 5,421                 | \$ 12,500              | +\$6,700   | New health Insurance coverage for two full time employees totaling \$1,000 monthly.   |
| Professional Services                                     | \$ 100,000           | \$ 56,500            | \$ -                 | \$ -                 | \$ -                     | \$ -                   | \$0        | No funding requested, items broken down below   |
| Bookkeeping, Assessment, Audit<br>Prep                    | \$ -                 | \$ -                 | \$ 45,000            | \$ 46,000            | \$ 48,500                | \$ 36,000              | -\$10,000  | Bookkeeping, annual audit preparation and assessment collection services \$36K yearly   |
| Annual Audit  | \$ -                 | \$ -                 | \$ -                 | \$ -                 | \$ -                     | \$ 10,500              | +\$10,500  | Annual audit dues are \$9,000. Subsequent audit dues are \$500.   |
| Other Contractual Services                                | \$ 266,000           | \$ 289,107           | \$ 36,000            | \$ 20,000            | \$ 9,064                 | \$ 2,000               | -\$18,000  | Office assistant cancelled November 2018. Funds will be used for internships in FY'19   |
| Meetings, Annual Retreat                                  | \$ -                 | s -                  | \$ -                 | \$ 2,000             | \$ 1,912                 | \$ 2,000               | \$0        | Annual retreat and meeting re-imbursements.   |
| Office Supplies, Utilities,<br>Equipment                  | \$ 19,000            | \$ 3,246             | \$ 3,900             | \$ 7,400             | \$ 11,554                | \$ 11,000              | +\$3,600   | Costs for office depot, copier, water, postage, supplies, phones. Increase is due to larger office space and staff  |
| Office Rent   | \$ 22,000            | \$ 24,658            | \$ 23,488            | \$ 58,000            | \$ 42,758                | \$ 58,000              | \$0        | Wynwood BID moved offices on March 1 2018, rent increased from \$1,966 to \$4,832 per month.  We received over 8 quotes for space.  |
| D&O Insurance, Workman's Comp                             | \$ -                 | \$ -                 | \$ 9,182             | \$ 12,000            | \$ 14,919                | \$ 12,500              | +\$500     | D&O Insurance, and workman's Comp for BID office and Board of Director's  |
| Licenses, Fees, Dues                                      | \$ -                 | \$ -                 | \$ 500               | \$ 7,000             | \$ 7,678                 | \$ 6,000               | -\$1,000   | Required licensing & county, Federal, State dues  |
| Advertisement & Marketing                                 | \$ 200,000           | \$ 92,317            | \$ 135,000           | \$ 158,000           | \$ 172,096               | \$ 190,000             | +\$32,000  | Marketing budget increased in FY'19, due to marketing coordinator hiring and new initiatives  |
| Initiatives Rubber Mulching Sidewalks                     | \$ -                 | \$ -                 | \$ 20,000            | \$ -                 | \$ -                     | \$ -                   | \$0        | being sought Rubber mulching to be installed along NW 2nd Ave & N. Miami Ave public right of ways, moved to Capital FY'19   |
| Police Off Duty Services                                  | \$ -                 | \$ -                 | \$ 270,000           | \$ 158,168           | \$ 132,792               | \$ -                   | -\$158,168 | Off duty police services were cancelled by the BID in April 2018. We had paid almost \$1,000,000 since project inception  |
| Hospitality Ambassador Program                            | \$ -                 | \$ -                 | \$ -                 | \$ 36,780            | \$ 20,000                | \$ 68,040              | +\$31,260  | Hospitality ambassador program for FY'19 to help public with directions, wayfinding services,<br>handing out maps   |
| Clean Team Services                                       | \$ -                 | \$ -                 | \$ 60,000            | \$ 113,440           | \$ 159,654               | \$ 170,660             | +\$57,220  | Increase in due to expansion of service due to 50 block District and no City help cleaning  |
| Clean Team Supplies                                       | \$ -                 | \$ -                 | \$ 6,000             | \$ -                 | \$ 8,406                 | \$ 11,500              | +\$11,500  | Funding for clean team supplies and uniforms to be provided by Wynwood BID  |
| Capital/Restricted Parking Trust<br>Fund Projects- NEW    | \$ -                 | \$ -                 | \$ -                 | \$ 5,000             | \$ 20,000                | \$ 609,960             | +\$604,960 | New funding source via parking waivers - Restricted projects i.e. transportation, Tri Rail, Traffic, License Plate Readers, Hospitality ambassadors, Maps,  |
| All Other Expenditures                                    | \$ 172,000           | \$ 82,865            | \$ -                 | \$ -                 | \$ -                     | \$ -                   | \$0        | Not applicable in 2018-2019, individual projects broken down in this form   |
| Office Furniture - Capital<br>Expenditure non-restrictive | \$ -                 | \$ -                 | \$ -                 | \$ 6,618             | \$ 6,600                 | \$ 2,500               | -\$4,118   | Office furniture expenses for move on March 1, 2018. Filing cabinets, art work needed   |
| Expenditure Grand Total<br>9/19/2018 9:41 AM              | \$909,000            | \$701,693            | \$833,470            | \$863,206            | \$847,849                | \$1,430,160            | \$566,954  | Increase in expenditures from previous year is due to the creation of the <i>parking trust</i> fund income expected in FY'19  |

## Wynwood Business Improvement District "BID"

## FY 2018-19 Proposed Budget





| Number of Full-Time Positions          | 1                    | 1                    | 2                    | 3                    | 3                        | 3                      | 0          |           |
|--|----------------------|----------------------|----------------------|----------------------|--------------------------|------------------------|------------|-----------|
| Any positions funded in other budgets? | NO                   | NO                   | NO                   | NO                   | NO                       | NO                     | NO         |           |
|  | FY 2014-15<br>Actual | FY 2015-16<br>Actual | FY 2016-17<br>Actual | FY 2017-18<br>Budget | FY 2017-18<br>Projection | FY 2018-19<br>Proposed | Difference | Comments: |
| Revenues Minus Expenditures            | \$136,800            | \$77,097             | \$239,688            | \$0                  | \$1,282,263              | \$0                    | \$0        |           |

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